Keep your Patients Warm

3M™ Bair Hugger™ Therapy
Provide Safe, Effective Warming for Your Patients

FEAURES:
• Forced-air warming system
• Disposable, single-use blankets
• Easy to use

FUNCTIONS:
• Studies on human patients have shown forced-air warming to be the most effective warming method, in general, for preventing and treating hypothermia.2
• Numerous easy-to-use blanket designs are available to actively warm your patients.
• Bair Hugger therapy is easy-to-use. Simply select a blanket style and connect to a Model 500 series warming unit to begin forced-air warming therapy.

BENEFITS:
• Provide safe, effective forced-air warming therapy without the risk of delivering additional heat to pressure points
• Selecting a 3M™ Bair Hugger™ blanket is simple with seven different sizes and styles available to provide warmth for virtually any patient or procedure
• All Bair Hugger blankets are compatible with Bair Hugger warming units. Bair Hugger forced-air warming units have 3 temperature settings plus an ambient air setting. Each warming unit also contains an over-temperature safety alarm.

Convective warming systems and conductive warming systems warm the patient in very different ways.

<table>
<thead>
<tr>
<th>CONVECTIVE</th>
<th>CONDUCTIVE</th>
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<tbody>
<tr>
<td>Air-to-surface warming (no fluids)</td>
<td>Surface-to-surface contact warming</td>
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<tr>
<td>Over-the-body and under-the-body styles of blankets keep additional heat from reaching pressure points</td>
<td>Pressure points of the body provide the most surface-to-surface contact and are prone to thermal injury¹</td>
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**Sound Byte**

**Confidence**

Doctor, Bair Hugger forced-air warming blankets are safe and effective, and will not deliver additional heat to pressure points which can increase the risk of potential heat injury.

**Invitation (neutral)**

Let’s take a quick look at some of the main benefits …

... then you can decide if Bair Hugger therapy is a logical addition to your surgery and recovery room.

**Qualify:** Identify if a 3M™ Bair Hugger™ representative has been in recently:

Doctor, have you been introduced to 3M™ Bair Hugger™ forced-air warming therapy?

If YES, confirm and discuss benefits
If NO, engage/detail the customer as the primary contact

**FOR MORE INFORMATION CONTACT US AT:**

HTTP://SOLUTIONS.3M.COM/WPS/PORTAL/3M/EN_US/ANIMALCARENA/HOME/PRODUCTCATALOG/?N=7578309+3294086199&RT=RUD