

Feature/Function:

ENCORE Sensi-Touch PF surgical gloves are powder-free, yet deliver the same clinical experience as the time honored Sensi-Touch.

For some time now, glove manufacturers and the healthcare industry alike have been moving towards powder-free gloves. They have been shown to be safer for both patients and healthcare workers. This evolution is set to accelerate, as the FDA has just recently announced a proposal to ban powdered gloves in the United States.

Currently and more pressing, there are no more providers of the FDA-approved dusting powder that is used in the manufacturing of powdered surgical gloves. This means stocking your customers with powdered gloves will become a challenge.

» Benefit:

Powder free, worry free.

Feature/Function:

Anatomic curved former designed specifically by Ansell for a more natural fit and less hand fatigue. Anti Slip smooth finish for a comfortable, secure grip. Latex provides great comfort without being baggy or tight.

» Benefit:

Less hand fatigue and great tactile sensitivity.

Feature/Function:

All of Ansell's powder-free surgical gloves are now offered in new SMART Pack packaging.

» Benefit:



SMART
FUNCTIONALITY



SMART NEW LOOK
SMART NEW NAMES



SMART
SPACE SAVER



SMARTER FOR
THE ENVIRONMENT

Feature/Function:

Enhanced polymer coating makes it easy to don gloves with dry or damp hands.

» Benefit:

Superb donning for a powder-free glove.

Powder-Free,
Latex, Sterile White
Surgical Glove,
Anti-slip Smooth Finish,
Beaded Cuff



Sound
Byte

www.ansell.com/powderfree
1-800-952-9916

Ansell

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CAUTION: This product contains natural rubber latex, which may cause allergic reactions, including anaphylactic responses

**ANSELL IS PROUD TO
BE YOUR PARTNER AS
WE MOVE TOGETHER
TOWARDS A SAFER,
POWDER-FREE WORLD.**

ENCORE®
Sensi-Touch® PF



Why are powdered gloves becoming difficult to find?

As you may be aware, there are now no more providers of the FDA-approved dusting powder that is used in the manufacturing of powdered surgical gloves. The FDA requires powder manufacturers to have a PMA (pre-market approval), since powder used in surgical glove manufacturing is categorized as a class III medical device. The PMA degree powder requires additional regulation and inspections by the FDA. This fact, along with reduced demand, has pushed the last of the remaining powder manufacturers away from this market. Once the current PMA powder inventories deplete, glove manufacturers will no longer be able to offer powdered surgical gloves in an effort to be FDA compliant.

Is there a cost difference between powder and PF gloves?

The ENCORE® Sensi-Touch® PF gloves have been priced to ensure your customers' transition is a simple one. Please contact your local Ansell Representative for further details.

Sound Byte

CHECK-OFF & ECHO NOTES

Check-Off (Qualify)

Identify if an Ansell representative has been in recently:

Doctor, have you been introduced to the new powder free version of ENCORE Sensi-Touch surgical gloves?

If **YES**, confirm and discuss benefits

If **No**, engage/detail the customer as the primary contact.

Confidence

I'm confident ENCORE Sensi-Touch Powder-Free surgical gloves will help provide viral and skin protection during day-to-day activities, plus help reduce hand fatigue while offering great tactile sensitivity when using tools and instruments.

Invitation (neutral)

Let's take a look at some basic information of the new ENCORE Sensi-Touch Powder Free surgical glove and see how it compares to the glove you're currently using...

It's the customer's decision

...so you can decide if the great tactile sensitivity, strong grip, and less hand fatigue features of ENCORE Sensi-Touch Powder Free surgical gloves, will make you want to switch.