The Clean, Green, Parasite Screen

<table>
<thead>
<tr>
<th>Feature</th>
<th>Benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Self-Contained System</td>
<td>No messy spills or additional materials to buy. Reduces smell and keeps work station clean.</td>
</tr>
<tr>
<td>15 Minutes Scoop to Scope</td>
<td>Get in clinic results while patient is present. Allows user to complete other tasks during the 15 minute passive sedimentation process.</td>
</tr>
<tr>
<td>15 Day Fixed Morphology of Parasites</td>
<td>Eco-Friendly green fix solution preserves the shape of even the most delicate parasites like giardia for up to 15 days at room temperature. With no salts or sugars, there is no risk of slide crystallization.</td>
</tr>
</tbody>
</table>

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www.theparatest.com  1-877-677-4495
See what You may have been Missing!

Invitation (neutral)
Let’s take a look at some key benefits of PARATEST®…

It’s the Customer’s Decision
...so you can decide whether PARATEST® is the right fit to give your patients immediate fecal exam results, that cover a wider range of parasites with just one test.

Qualify: Always ask if a PARATEST® rep has visited the practice recently:
“Doctor, are you aware of PARATEST®, the new fecal diagnostic that can help you identify more parasites with one test?”
If YES, confirm and discuss benefits.
If NO, engage/detail the customer as the primary contact.

Confidence
PARATEST® will be a cleaner, simpler tool for providing rapid fecal diagnostics to your patients.

Invitation (neutral)
Let’s take a look at some key benefits of PARATEST®...

Sound Byte
CHECK-OFF & ECHO NOTES

Paratest
SG 1.00-1.02

Sodium Nitrate
SG 1.18-1.20

*Giardia Cyst spp Not visible 1.05

Ancylostoma Caninum 1.06

Taenia spp (Adult Tapeworm) 1.23

Physaloptera spp 1.24

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Taenia spp (Adult Tapeworm) 1.23

Ancylostoma Caninum 1.06